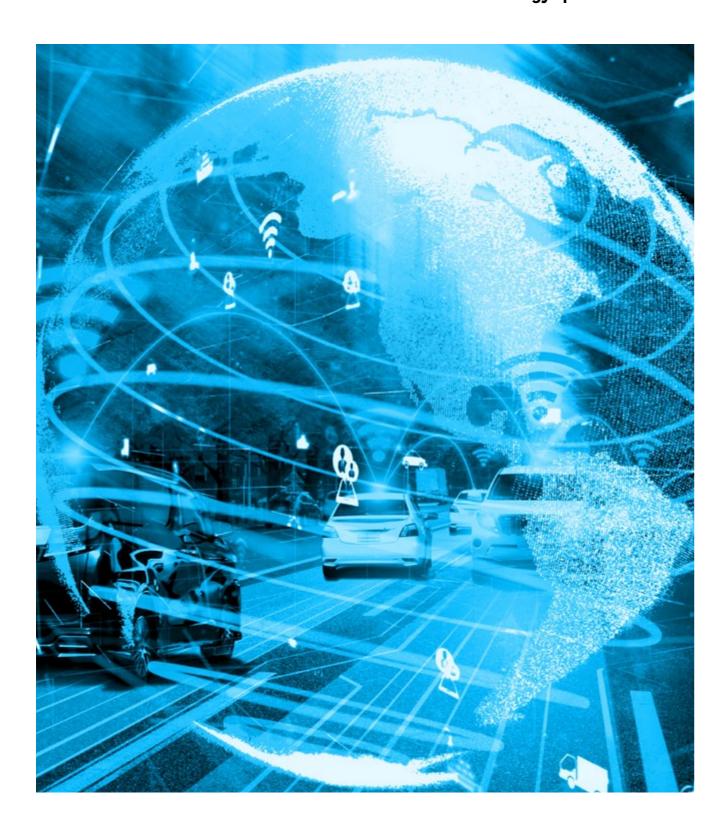


# Improving our global market significance

Throughout the years, our market share has seen significant growth, attributable to our adeptness in fulfilling the needs and desires of our customers. Our commitment to innovation and emerging technologies has fortified our standing as a respected leader in the global automotive technology sphere.



With manufacturing and assembly facilities strategically positioned across three continents, we hold a pivotal role in the global automotive landscape. Over the past 25 years, our dedication to excellence has earned us the trust of original equipment manufacturers (OEMs) worldwide, positioning us as their preferred partner. Our ability to effectively respond to the evolving demands of OEMs globally has been underscored by our recent successes in securing new orders.

Our primary emphasis remains on innovation and the development of new products, aiming to lead in technology and profitability within our selected product segments and technologies. We have achieved remarkable advancements in expanding our global market share in differential gears and starter motors over the last three years. We are steadfast in our commitment to further enhancing market shares through continuous product innovation.

## **Suppliers to major global OEMs**

INR 51 billion

**Programs won** in FY24

**New customers** added in FY24

Of the world's top-10 PV OEMs

Of the world's top-10 CV OEMs

Of the world's top-10 tractor OEMs

Of the world's top-10 EV OEMs

Of India's top-10 EV two-wheeler OEMs

## **Our orderbook**

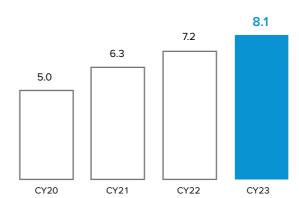
**79**%

Share of EV in out net order book

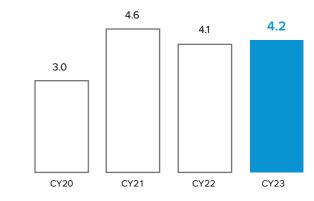
**INR 226** billion

Net order book as of 31st March, 2024

### Global Market Share of Differential Gears (%)



### Global Market Share of Starter Motors (%)



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