

BUSINESS MODEL

A model built to maximise value

Inputs

- Extensive global footprint**

We operate twelve manufacturing facilities strategically positioned across key markets worldwide, enhancing our ability to effectively serve our clientele
- Seasoned leadership**

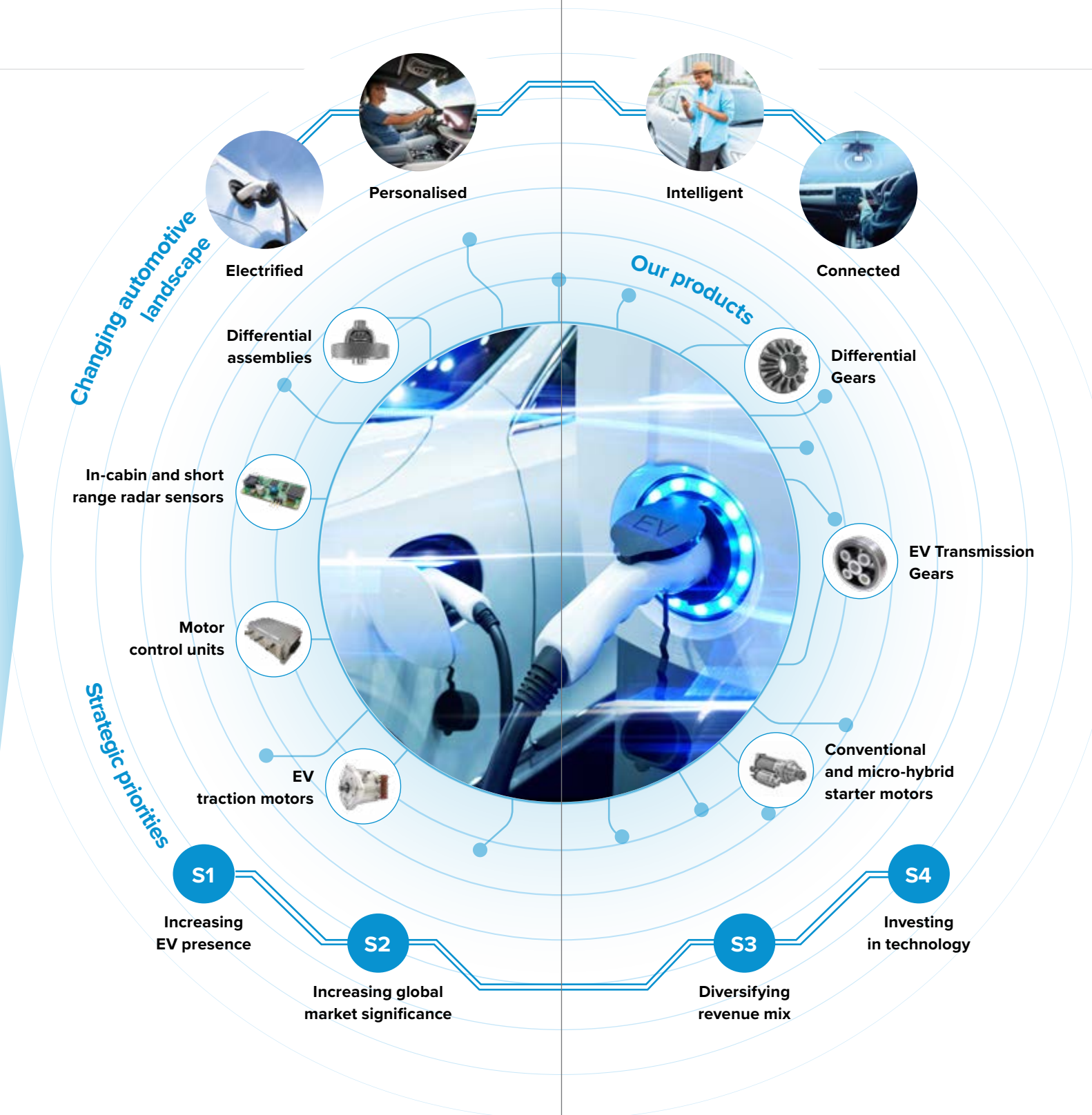
Our management team collectively boasts over 120 years of industry experience, offering profound insight into the automotive sector's intricacies
- Dynamic operational framework**

Leveraging our adeptness in operational agility, we adeptly navigate challenges, ensuring our sustained progress
- Research and development excellence**

We prioritise R&D endeavours, and have spent ~3% of our revenue for R&D
- Robust governance**

Upholding rigorous standards of corporate governance, our Board ensures the enduring prosperity and growth of our enterprise
- Responsible approach**

Ensuring we conduct our business in the most environment-friendly manner and having a positive impact on our employees and communities



Outcomes

INR 35,545 mn

Revenue

INR 9,753 mn

EBITDA

INR 6,012 mn

PAT

INR 9.92 per share

EPS

8.8%

Global market share in differential gears

4.4%

Global market share in starter motors

INR 242 bn

Order book as on 31st March, 2025

Received **CSR Times - Bronze Award** for impactful CSR projects

Received **Certificate of Appreciation for Excellence in Corporate Governance** by the ICSI

5,570

Students benefitted from our CSR programmes